Taking Development to the Next Level

1:00 pm to 4:00 pm - For established foundations

Charles W. Sizemore – Principal, Charles William Sizemore, Philanthropy Consultant--will share insights on the "university development model" and how it can be applied to the work of local education foundations. Sharing his development experiences at Yale, Stanford, and Santa Clara, as well as 11 years experience serving colleges, universities, and academic medical centers as a consultant, he will focus on what your foundation needs to do to attract major gifts, engage alumni, and make stewardship work.

In addition to his work at the University level, Charles Sizemore has worked with local education foundations in California and assisted in establishing a large urban education foundation. The afternoon will include group discussion and concrete information to enable LEF leaders to take their development activities to the next level. Prior to the clinic, attendees are invited to submit specific questions, areas of interest, and concerns.